

**7.37 Acres  
Potranco Road  
San Antonio, Texas**

**DRAKE COMMERCIAL GROUP**

DEBORAH BAUER

4630 N LOOP 1604 W, SUITE 510

SAN ANTONIO, TEXAS 78249

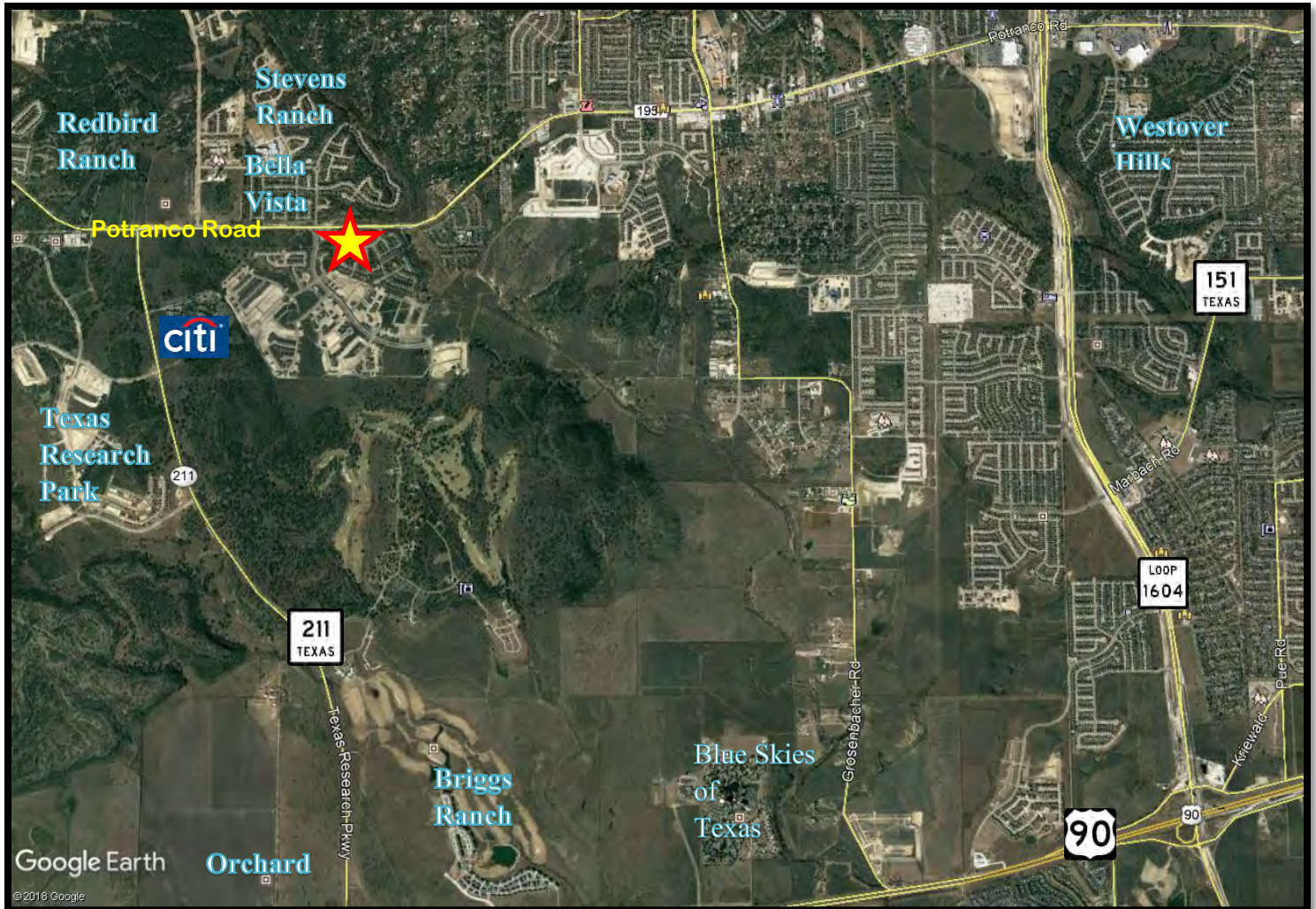
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[www.drakecommercial.com](http://www.drakecommercial.com)

\* The information in this brochure has been obtained from various sources deemed reliable for presentation purposes only. This information is subject to errors and omissions. If interested in this property, each party should independently verify any and all information.

## 7.37 Acres Potranco Rd



- Perfect for Commercial or MF
- Approved plat for 220 apartments/three floors or 300 apartments/four floors
- Zoning: OCL
- Water – SAWS ; Utilities – CPS
- Two access points- Potranco and thru Sundance Subdivision
- Close to Texas Research Park, Citi Corp, Briggs Ranch and new Microsoft plant
- One of San Antonio's fastest growing areas
- Pricing upon request

For more information please contact Deborah Bauer or Travis Bauer  
210.402.6363

[deborah@drakecommercial.com](mailto:deborah@drakecommercial.com) – [travis@drakecommercial.com](mailto:travis@drakecommercial.com)

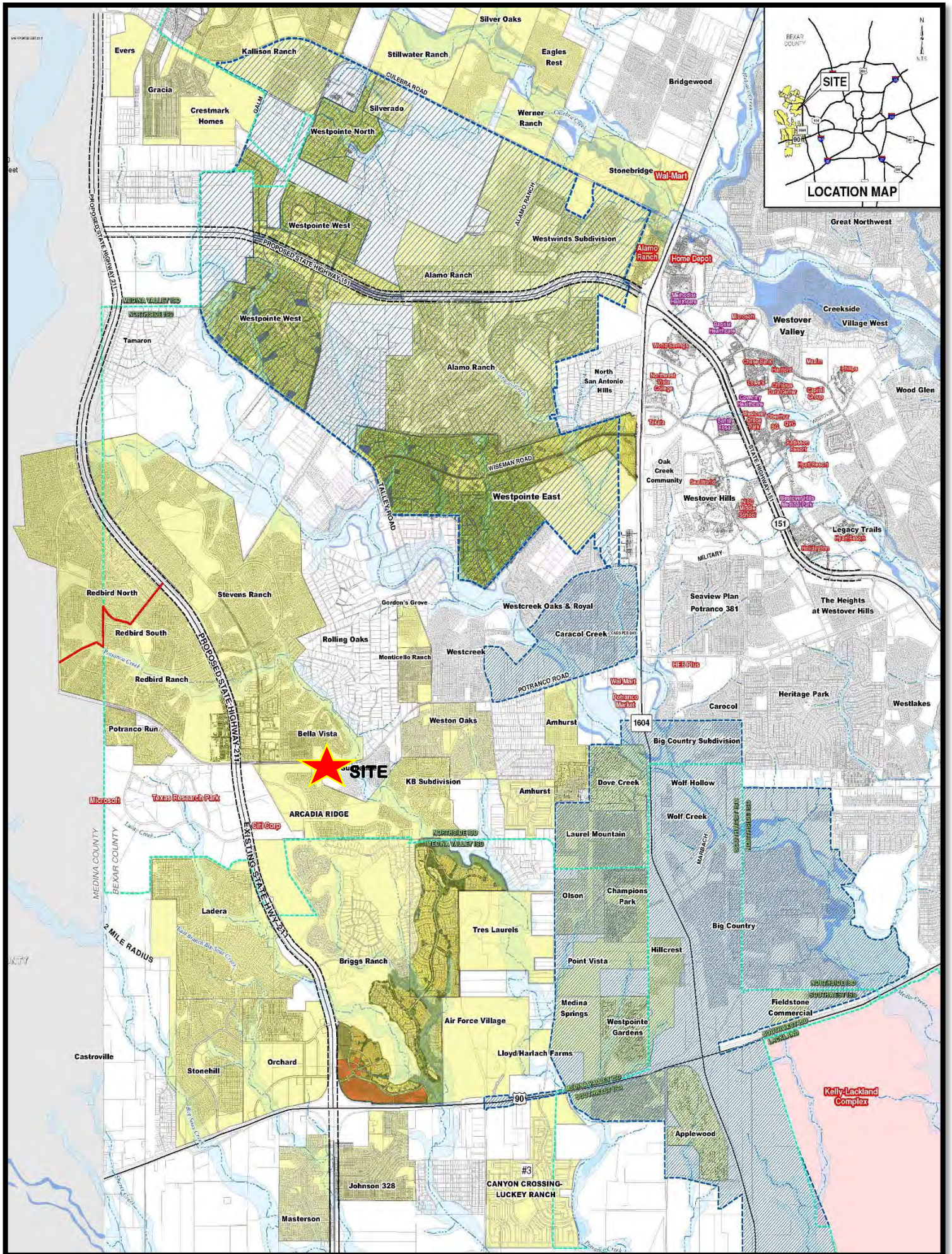


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**SITE**

**ARCADIA RIDGE**

**CANYON CROSSING-LUCKEY RANCH**

**Kelly-Lackland Complex**

**2 MILE RADIUS**

**MICROSOFT**

**Texas Research Park**

**WAL-MART**

**POTRANCO MARKET**

**WAL-MART**

**WAL-MART**

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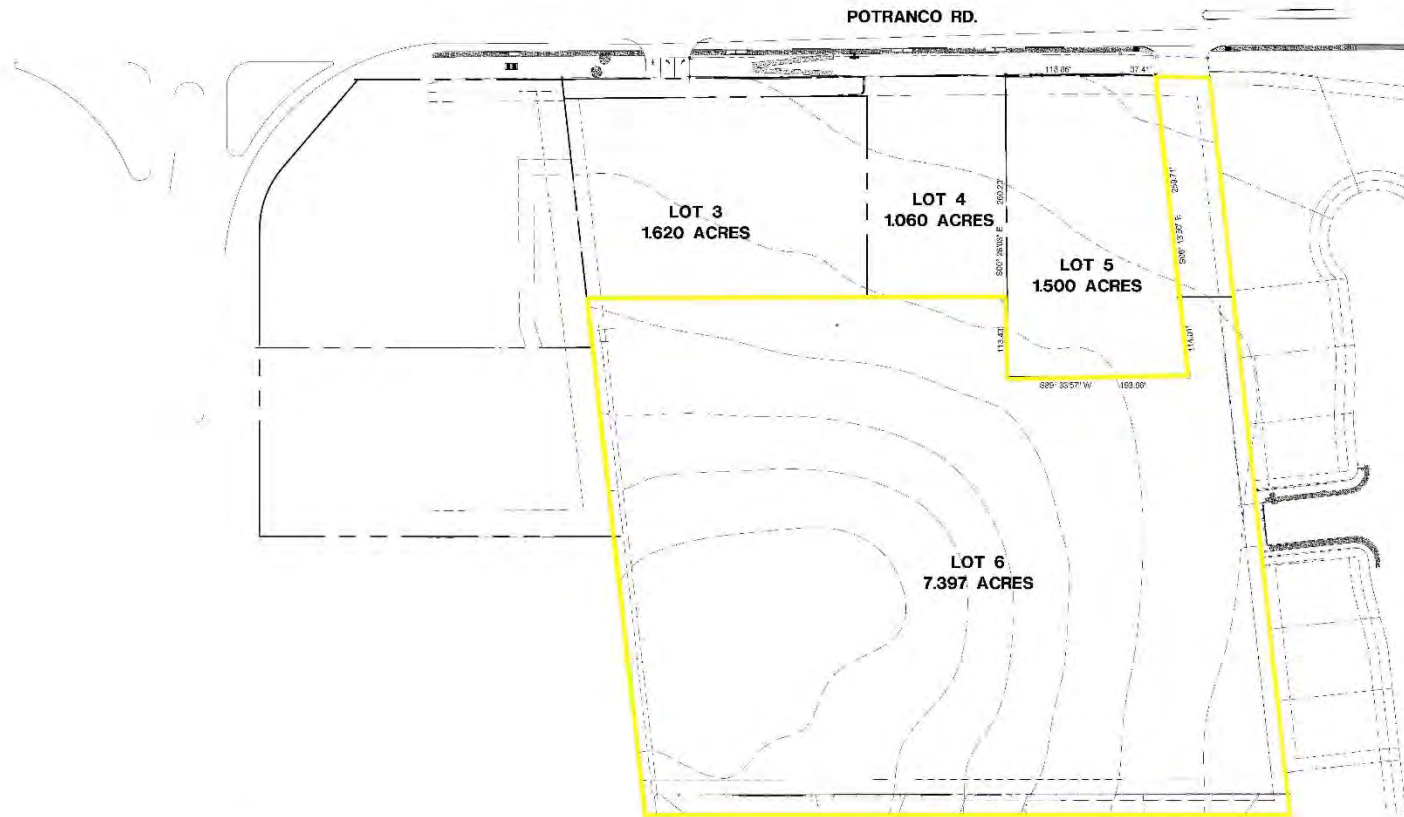
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# CONCEPTUAL LAYOUT



**1** SCHEMATIC MASTER PLAN  
SCALE: 1/64"=1'-0"

|  |                    |        |
|--|--------------------|--------|
| General Notes                            |                    |        |
|  |                    |        |
|  |                    |        |
| No.                                      | Description / Date | Date   |
| Plan Name and Address                    |                    |        |
| <b>MENDEZ GROUP LLC</b>                  |                    |        |
| Project Name and Address                 |                    |        |
| <b>ARCADIA PLAZA<br/>SAN ANTONIO, TX</b> |                    |        |
| YEAR                                     | DATE               | AS-100 |
| DSCR                                     | 5/21/2018          |        |
| SCALE                                    | 1/64"=1'-0"        |        |

FOR THE EXCLUSIVE USE OF DEBORAH@DRAKECOMMERCIAL.COM

From the San Antonio Business Journal:

<https://www.bizjournals.com/sanantonio/news/2018/04/11/weingarten-realty-breaks-ground-on-far-west-side.html>

## Weingarten Realty breaks ground on Far West Side retail development

### 🔑 SUBSCRIBER CONTENT:

Apr 11, 2018, 12:32pm CDT

The retail portion of Stevens Ranch, a 2,400-acre master-planned community on San Antonio's Far West Side, finally broke ground after being in the works for well over a decade.

Work is underway on a 25-acre retail plot at the corner of Potranco Road and Stevens Parkway across from a 26-acre plot owned by H-E-B. The retail site will feature a nearly 20,000-square-foot retail shell along with five pad sites of about an acre each and a massive 18.3 acre pad site.



LUNA MIDDLEMAN ARCHITECTS

The first phase of the project, being developed by Houston-based REIT Weingarten Realty, will be the 20,000-square-foot retail shell, which broke ground in February. Supercuts, Smilepoint Dental Group and Quarry Nails have already signed leases.

Weingarten is developing and leasing the property. The retail shell, along with some initial pad sites, which are both for sale and for lease, are expected to be delivered by this fall. According to a document submitted to the Texas Department of Licensing and Regulation, the retail shell will cost an estimated \$3 million.

The project team currently consists of general contractor Fulcrum Construction, architect Luna Middleman Architects, civil engineer Pape Dawson Engineers and landscape architect Rialto Studio. Along with the 25 acres of planned retail, Weingarten is also advertising 94 acres of land just north of the land owned by H-E-B. According to Weingarten's Regional Director of Development John Anderson, there has been interest in the land from a few different users.

Since Stevens Ranch was first reported on over a decade ago, Weingarten has always stated that the project would be a long-term play, dependent on how fast the area grew. Now, Anderson says this is the right time.

"There has been tremendous housing and population growth in this west San Antonio submarket over the past couple of years," wrote Anderson in an email. "The population now justifies new retail development, and with the expansion of Potranco (Road) and the pending extension of (Texas Highway 211), we decided the time was right to kick off phase one of this retail development."

Anderson says the retail development presents opportunities for many kinds of tenants to prosper, as the area grows in need of additional retail options.

"Stevens Ranch will offer a great mix of national, regional, and local retailers serving the west San Antonio submarket and we have a few remaining opportunities for retail and pad sites available. The ... master-planned community offers a great opportunity for many different uses that will benefit from this regional location and the intersection of Highway 211 and Potranco (Road) where there is currently a retail void. The area already has several major employers from [Citibank](#), the Texas Research Park and [Microsoft's](#) data center, and is in close proximity to Lackland Air Force Base. These major employers coupled with the increasing housing and population growth in the area increase the demand for nearby retailers and restaurants in this underserved community," wrote Anderson.

Weingarten is also planning to eventually develop into a retail center in another side of town. On San Antonio's Far North Side, at the corner of U.S. Highway 281 and Wilderness Oaks may eventually lie The Shoppes at Wilderness Oaks. While Weingarten says the project is still in its planning stages, a conceptual site map on the company's website says the shopping center could feature a 20,000-square-

foot retail shell along with five pad sites, which range from 36,710 square feet to 49,504 square feet.

**Ryan Salchert**

Reporter

*San Antonio Business Journal*







## Information About Brokerage Services

*Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.*

**TYPES OF REAL ESTATE LICENSE HOLDERS:**

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

**A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):**

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

**A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:**

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - o that the owner will accept a price less than the written asking price;
  - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

**TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:**

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

|   |                |                                    |                     |
|---|----------------|------------------------------------|---------------------|
| <b>Drake Commercial Group</b>   | <b>442994</b>  | <b>deborah@drakecommercial.com</b> | <b>210-402-6363</b> |
| Licensed Broker /Broker Firm Name or<br>Primary Assumed Business Name | License No.    | Email                              | Phone               |
| <b>Deborah Bauer</b>  | <b>0277444</b> | <b>deborah@drakecommercial.com</b> | <b>210-402-6363</b> |
| Designated Broker of Firm   | License No.    | Email                              | Phone               |
|   |                |                                    |                     |
| Licensed Supervisor of Sales Agent/<br>Associate                      | License No.    | Email                              | Phone               |
|   |                |                                    |                     |
| Sales Agent/Associate's Name  | License No.    | Email                              | Phone               |

Buyer/Tenant/Seller/Landlord Initials                      Date