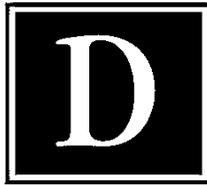


**42.903 Acres
Briggs Ranch
State Hwy 211 & Hwy 90
San Antonio, Texas**



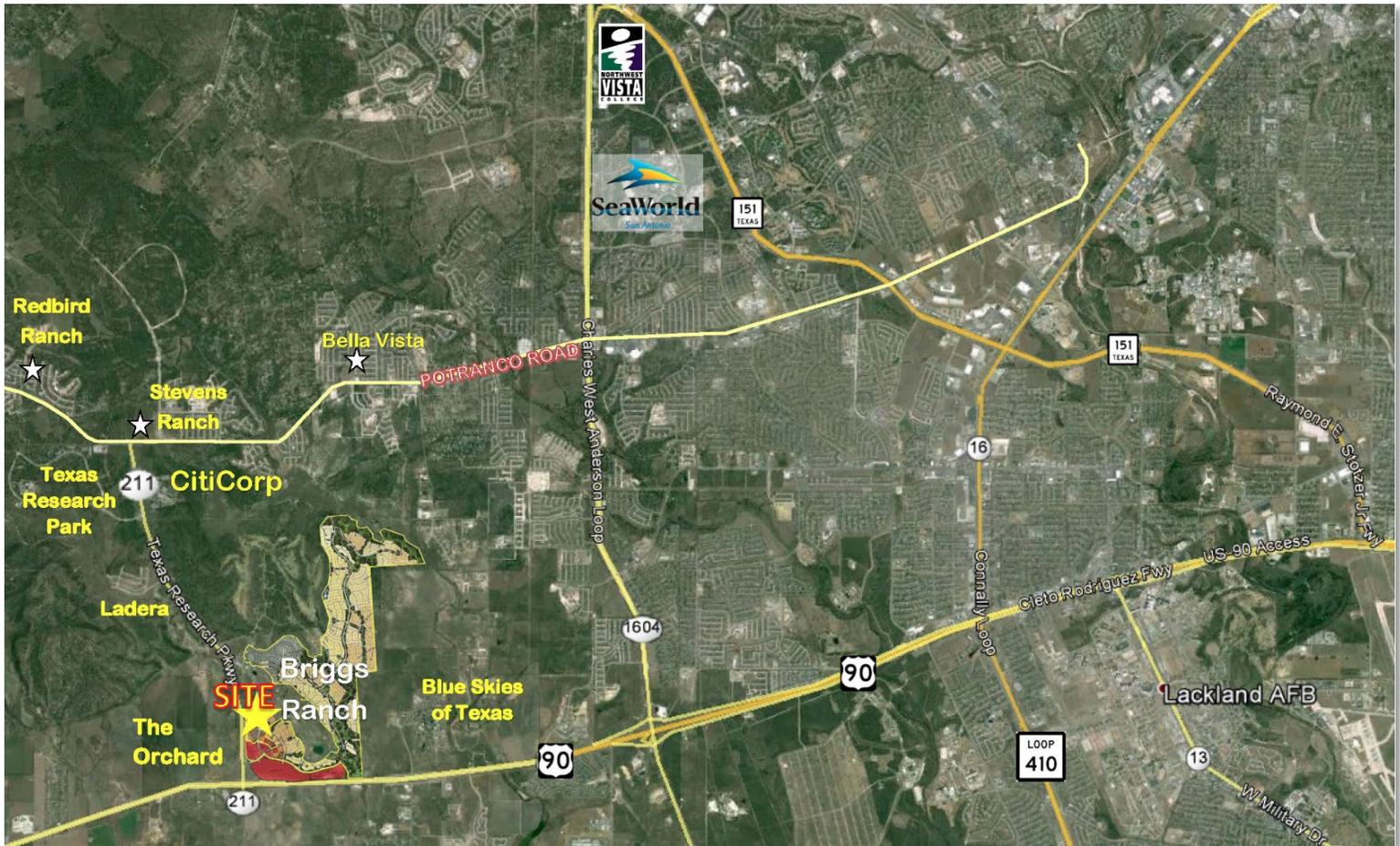
DRAKE COMMERCIAL GROUP

DEBORAH BAUER
TRAVIS BAUER

4630 N LOOP 1604 W, SUITE 510
SAN ANTONIO, TEXAS 78249
T: 210.402.6363
F: 210.402.6767
www.drakecommercial.com

* The Information in this brochure has been obtained from various sources deemed reliable for presentation purposes only. This information is subject to errors and omissions. If interested in this property, each party should independently verify all information.

42.903 Acres Briggs Ranch | Hwy 90 & SH 211



- Located at the northeast corner of State Highway 211 and Highway 90
- Near Citi Corp, Texas Research Park, Lackland AFB, and Port San Antonio
- Commercial / Retail / MF
- Out of City Limits - San Antonio ETJ
- Water & Sewer – SAWS
- Call for Price

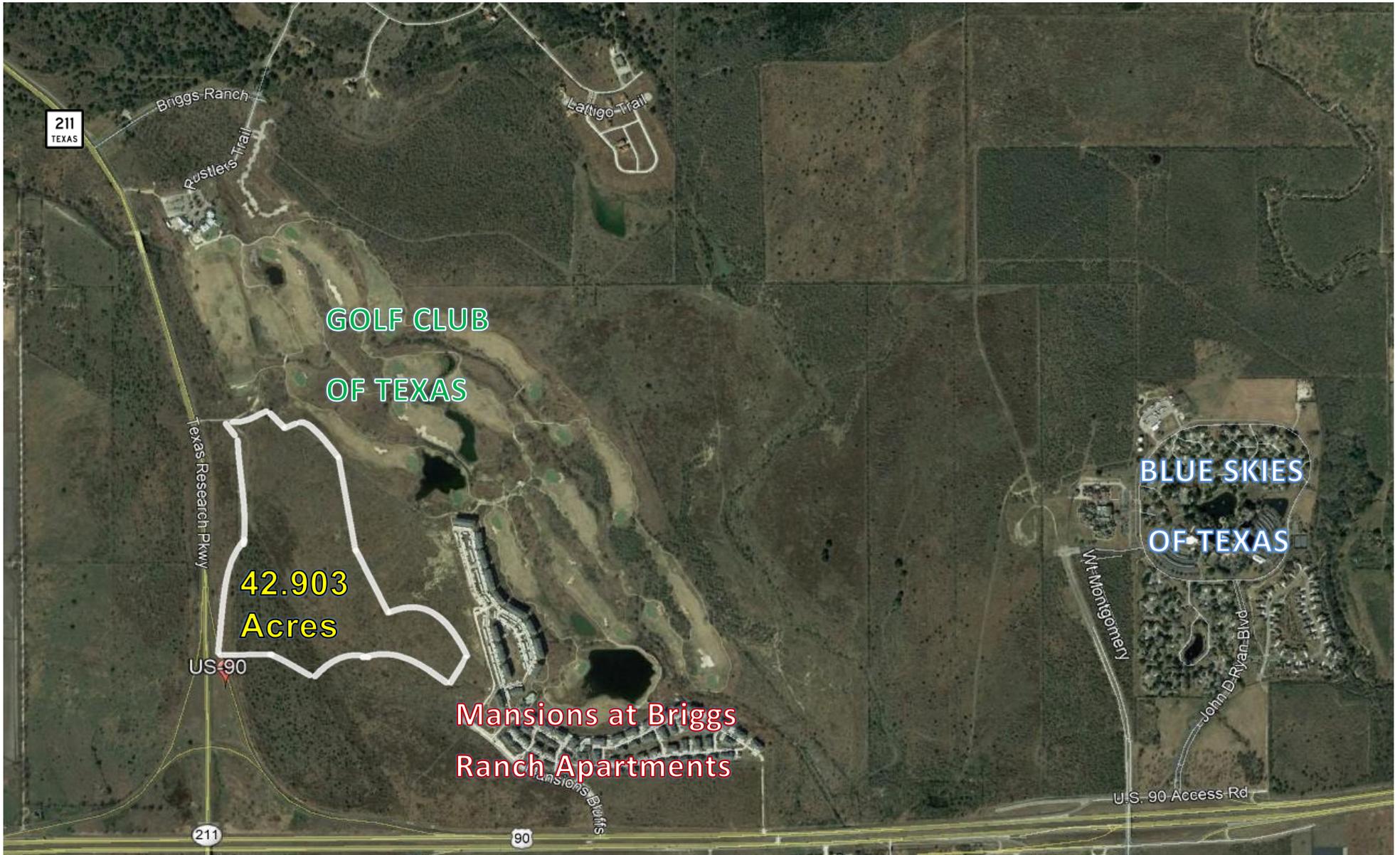


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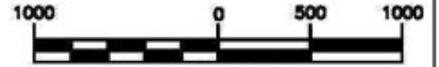
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(IN FEET)
1 INCH = 1000 FT.

**487 ACRES
MT. LAUREL
SOLD**

Briggs Ranch

SOLD

SOLD

Club House

SH 211

**The Golf Club
of Texas**

SOLD

Residential

Approx.
397.93 AC

**42.903
Acres**

**Mansions Apartments
800 Units**

SOLD

SOLD

SOLD

SOLD

Hwy 90

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42.903 Acres Briggs Ranch | Hwy 90 & SH 211



Golf Course of Texas

Source: Golf Course of Texas



Blue Skies of Texas

© 2017 Senior Living Assistant.



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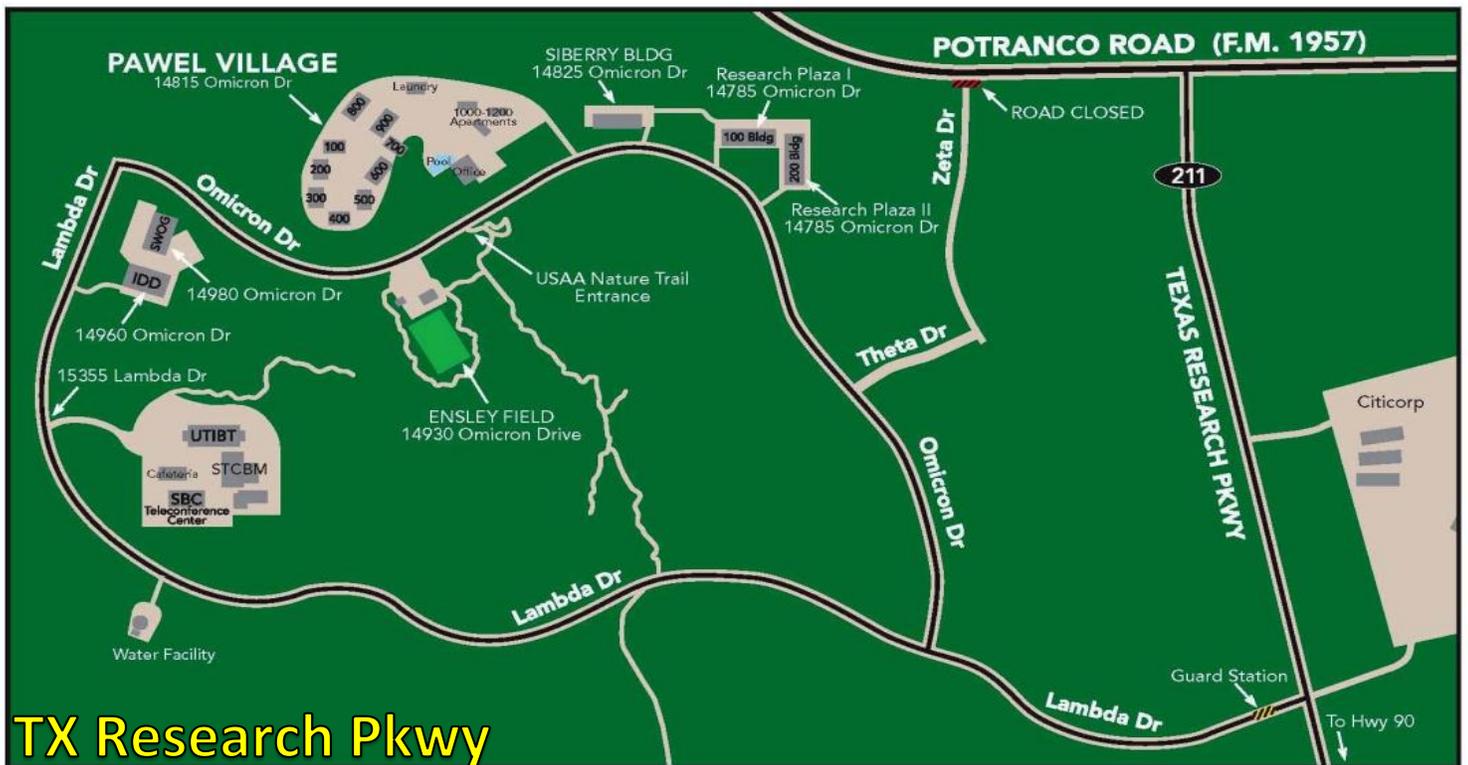
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42.903 Acres Briggs Ranch | Hwy 90 & SH 211



Citi Corp



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42.903 Acres Briggs Ranch | Hwy 90 & SH 211

BRIGGS RANCH APARTMENTS



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SA golf development to get new capital infusion and PGA exposure

SUBSCRIBER CONTENT:

Jan 10, 2019, 6:42am CST Updated: Jan 10, 2019, 9:25am CST

Briggs Ranch Golf Club, roughly 20 miles west of downtown San Antonio, is getting an infusion of capital from its owner to make it more of a leisure travel destination.

Dormie Network, which owns Briggs Ranch and several private destination golf clubs, has broken ground on the initial phase of new lodging at the club. The new accommodations are centered around the multiroom "casita" concept. That first phase will include at least six four-bedroom casitas expected to be completed by June.

"Our business model is built on stay and play," Dormie Network's Dave Plaster said. "This will give us a more national appeal."

Dormie Network President Zach Peed said the company plans additional improvements to Briggs Ranch, which has undergone multiple changes in ownership since it opened in 2001.

"We are months away from breaking ground on a four-bay performance center, an owners suite in the clubhouse and a clubhouse renovation of the locker room and grille areas," Peed said.

In April, Briggs Ranch will host a new tournament as the PGA Tour is expanding its Web.com Tour, adding the Dormie Network Classic at Briggs Ranch to its 2019 calendar. The event is expected to attract more than 150 players.

Event organizers said they were sold on the course and its location.

"Briggs Ranch is a challenging venue in a truly spectacular city," Peed said.



BRIGGS RANCH GOLF CLUB

Big changes and a new PGA-owned Web.com Tour event are planned for Briggs Ranch Golf Club.

Web.com Tour President Dan Gold said Briggs Ranch is a “tremendous championship-caliber venue for this event.”

Founded in 1990, the Web.com Tour is a platform for players who are ready to compete on golf's biggest stage. Most current PGA Tour members are Web.com alumni.

The 260-acre Briggs Ranch development — near U.S. Highway 90, a few miles west of Loop 1604 — includes an 18-hole course developed by Tom Fazio, an 18-hole practice facility and a full-service clubhouse. It was bought by a partnership led by Z Golf Properties LLC President and CEO Michael Zmetrovich in 2014 for an undisclosed price.

Nearly three years later, the Canadian group put the property on the market. In June 2017, I reported that Z Golf Properties had sold Briggs Ranch to Lincoln, Nebraska-based Hana Golf LLC. Since then, Hana has become part of Dormie Network.

Plaster said the opportunity to bring Briggs Ranch into the PGA Tour's fold by securing a spot on the Web.com Tour opens new business opportunities.

“It gets us on the national map and allows us to market Briggs Ranch appropriately,” Plaster told me.

Briggs Ranch could land more tournament play.

“We expect to grow the calendar of events,” Plaster said.

W. Scott Bailey

Senior Reporter

San Antonio Business Journal

H-E-B opening Far West Side store in fall, anchoring master-planned community (slideshow)

Sep 2, 2020, 4:53pm CDT Updated: Sep 2, 2020, 8:07pm CDT

San Antonio-based H-E-B LP plans to open its next San Antonio store this fall, bringing the first anchor retail tenant to a 2,400-acre, master-planned community on the Far West Side.

H-E-B is targeting to open the store at 14325 Potranco Road in October, the company confirmed to the Business Journal, though it declined to share additional details.



GABE HERNANDEZ | SABJ

The company acquired its 23-acre property at Stevens Parkway and Potranco Road at Stevens Ranch in 2017, according to Bexar County records. It is also building a gas station and car wash. Signage on site shows Spawglass is the general contractor for the H-E-B property.

On the other side of Stevens Parkway, Houston-based Weingarten Realty recently completed a nearly 20,000-square-foot retail building. Most spaces are leased and opened for business, with tenants including Anytime Fitness and Domino's Pizza. Fulcrum Construction built the retail space designed by Luna Middleman Architects.

Stand-alone Taco Bell and Burger King restaurants, owned by others, are being built east of the completed retail building, as well as a 11,000-square-foot retail building being developed by Weingarten, expected for completion by January. U.S. Builders is the general contractor for the project designed by CDA Architects. Both firms are based in Houston.

"The types of tenants we see are basic goods and services, dry cleaners, salons and ice cream shops," said Gerald Crump, senior vice president and director of the central region for Weingarten. "Most tenants we're looking at for the next phase are basic goods and services versus true retail."

The former owner of the H-E-B property is Cumberland Potranco Joint Venture of Houston, which continues to own the Weingarten-developed properties.

H-E-B will lease its own retail space on its property, according to Weingarten, though the extent of the space is unclear.

Weingarten could bring more anchor tenants to its property in a 19-acre area north of Weingarten's buildings, said Crump, who added that the redevelopment of State Highway 211 breaking ground in the fourth quarter makes the area ripe for development.

In addition to the retail properties, the 2,400-acre development includes single-family home communities, public schools and more than 90 acres of additional land being marketed by Drake Commercial.

Microsoft building massive expansion on West Side

Jan 28, 2020, 7:44am CST

Microsoft Corp. is building a massive expansion to its San Antonio data center once owned by Chevron USA Inc., a subsidiary of Chevron Corp., according to city and state documents.

A \$28 million construction permit was filed Jan. 20 with the city of San Antonio for a commercial addition to the property at 5200 Rogers Road, which Microsoft acquired from Chevron in October 2017, according to county records.

The extent of the work by the contractor named in the filing — Jorge Gonzalez — is unclear. It is likely to be part of the second phase of the data center's construction, a \$42 million project filed Oct. 16 with the Texas Department of Licensing and Regulation.

Records show Microsoft's plan to build two additional data centers on the property totaling 104,837 square feet — one a full build-out and one a shell building, plus a metal building connector corridor as well as an equipment service yard with an acoustical fence enclosure for the full data center.

The two projects were scheduled to begin Nov. 1, 2019 and are estimated to be completed by Aug. 15 this year.

Renovation of the first data center was planned to begin March 1 and be completed by Dec. 1, records show. It is unclear whether or not construction has concluded on that facility. Plans for the \$44 million renovation included adding administrative offices and capacity to handle 7.2 megawatts of electricity to the 60,500-square-foot co-location building.



GOOGLE MAPS

The Chevron Corp. data center in Westover Hills was acquired by Microsoft Corp. in a deal that closed last month.

Houston-based firm Corgan Associates was hired to design both the renovation and expansion, the TDLR records show.

Microsoft (Nasdaq: MSFT) and Chevron (NYSE: CVX) signed a seven-year agreement in 2017 for the Redmond, Washington-based company to become its primary cloud hosting provider. The value of the deal was not disclosed.

Chevron is working with Microsoft on an internet of things service that enables the company to deploy and track thousands of pieces of equipment with sensors by 2024 for predictive maintenance, it told the *The Wall Street Journal* in 2018.

Mitchell Parton

Reporter

San Antonio Business Journal



Weingarten Realty breaks ground on Far West Side retail development

SUBSCRIBER CONTENT:

Apr 11, 2018, 12:32pm CDT

The retail portion of Stevens Ranch, a 2,400-acre master-planned community on San Antonio's Far West Side, finally broke ground after being in the works for well over a decade.

Work is underway on a 25-acre retail plot at the corner of Potranco Road and Stevens Parkway across from a 26-acre plot owned by H-E-B. The retail site will feature a nearly 20,000-square-foot retail shell along with five pad sites of about an acre each and a massive 18.3 acre pad site.

The first phase of the project, being developed by Houston-based REIT Weingarten Realty, will be the 20,000-square-foot retail shell, which broke ground in February. Supercuts, Smilepoint Dental Group and Quarry Nails have already signed leases.

Weingarten is developing and leasing the property. The retail shell, along with some initial pad sites, which are both for sale and for lease, are expected to be delivered by this fall. According to a document submitted to the Texas Department of Licensing and Regulation, the retail shell will cost an estimated \$3 million.

The project team currently consists of general contractor Fulcrum Construction, architect Luna Middleman Architects, civil engineer Pape Dawson Engineers and landscape architect Rialto Studio. Along with the 25 acres of planned retail, Weingarten is also advertising 94 acres of land just north of the land owned by H-E-B. According to Weingarten's Regional Director of Development John Anderson, there has been interest in the land from a few different users.



LUNA MIDDLEMAN ARCHITECTS

Since Stevens Ranch was first reported on over a decade ago, Weingarten has always stated that the project would be a long-term play, dependent on how fast the area grew. Now, Anderson says this is the right time.

"There has been tremendous housing and population growth in this west San Antonio submarket over the past couple of years," wrote Anderson in an email. "The population now justifies new retail development, and with the expansion of Potranco (Road) and the pending extension of (Texas Highway 211), we decided the time was right to kick off phase one of this retail development."

Anderson says the retail development presents opportunities for many kinds of tenants to prosper, as the area grows in need of additional retail options.

"Stevens Ranch will offer a great mix of national, regional, and local retailers serving the west San Antonio submarket and we have a few remaining opportunities for retail and pad sites available. The ... master-planned community offers a great opportunity for many different uses that will benefit from this regional location and the intersection of Highway 211 and Potranco (Road) where there is currently a retail void. The area already has several major employers from Citibank, the Texas Research Park and Microsoft's data center, and is in close proximity to Lackland Air Force Base. These major employers coupled with the increasing housing and population growth in the area increase the demand for nearby retailers and restaurants in this underserved community," wrote Anderson.

Weingarten is also planning to eventually develop into a retail center in another side of town. On San Antonio's Far North Side, at the corner of U.S. Highway 281 and Wilderness Oaks may eventually lie The Shoppes at Wilderness Oaks. While Weingarten says the project is still in its planning stages, a conceptual site map on the company's website says the shopping center could feature a 20,000-square-foot retail shell along with five pad sites, which range from 36,710 square feet to 49,504 square feet.

Ryan Salchert

Reporter

San Antonio Business Journal



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER’S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker’s own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client’s questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker’s duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker’s services. Please acknowledge receipt of this notice below and retain a copy for your records.

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_____ Licensed Supervisor of Sales Agent/ Associate	_____ License No.	_____ Email	_____ Phone
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Buyer/Tenant/Seller/Landlord Initials

Date